

Stephen Hiscott Joins Biome as Chief Revenue Officer



Biome Analytics, the leading cardiovascular performance management company, announced they have named Stephen Hiscott as Chief Growth Officer.

Stephen comes to Biome from Premier, Inc., where he was a member of the leadership team and served as VP, Strategic Accounts, leading the innovation, value delivery, and growth with several of Premier's largest, long-standing member health systems. Stephen was accountable for all areas of support but worked most closely with Analytics and Advisory teams and had a particular focus on Premier's joint ventures and innovative new ventures.

"Our mission is to enable health systems and their providers to significantly improve quality, revenue, and margin using advanced analytic and performance management software to drive high-performance cardiovascular care," said Biome Founder, Stuart Jacobson. "Stephen's vast experience leading high-performing teams and driving growth with leading health systems will help us continue to expand our health system customers and have a greater impact on American health care."

Prior to Premier, Stephen led Solutions and Strategic Partnerships with The Advisory Board Company, prior to its acquisition by Optum. Stephen served as a leader of commercial teams at Advisory Board's earliest analytics programs focusing on revenue cycle, in addition to the scaling and expansion of the Crimson analytics offerings.

"I'm honored and excited to join Biome at a pivotal time in the company's growth," said Hiscott. "America's hospitals and health systems are struggling significantly from the operational and financial pressures of more than two years amidst the COVID-19 pandemic. Improving quality, efficiency and financial performance in cardiovascular services is critically important to their ongoing success. I am extremely grateful to join the Biome team and for the opportunity to drive new strategic partnerships."

Source: Biome

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