

## Giaimo Joins Bayhealth Medical Group Leadership



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Building on its commitment to strengthen healthcare access and services for the benefit of our communities, the Bayhealth Medical Group proudly welcomed Eileen Giaimo as a senior director of physician services. Giaimo is a seasoned professional with 20 years' experience in healthcare operations and practice management. She is eager to apply her skillset to seize opportunities that optimize the delivery of care and the patient experience and better position Bayhealth Medical Group for future growth.

The Bayhealth Medical Group is a partnership of highly trained physicians and advanced practice clinicians, their staff, and an administrative support team that operates medical offices throughout central and southern Delaware. Among its many medical practices covering more than 18 specialties, Giaimo specifically oversees the primary and specialty practices that include endocrinology, family medicine, internal medicine, pediatrics, palliative care, psychiatry and mental health services, women's care and maternal-fetal medicine.

Giaimo began her career as an audiologist, serving on active duty in the U.S. Air Force, and moved to hospital administration in the early 1990s. She spent years growing and honing her skills in all aspects of medical practice management, including budget and revenue cycle oversight, staff development, spearheading performance improvement initiatives, and maximizing use of electronic medical records and data analysis to exceed quality metrics.

Before joining Bayhealth, Giaimo served as the regional director for ProHealth Physicians, part of OPTUM health system in Farmington, Connecticut where she managed a team of hundreds across 18 primary care practices. Previously she worked for the Connecticut Children's Medical Center as a practice administrator for the Department of Pediatric Otolaryngology and a multi-specialty clinic, and at Yale School of Medicine as a practice administrator for the Department of Ophthalmology and Visual Science.

Giaimo said she was attracted to Bayhealth because of its forward-thinking mindset and the opportunities to expand access and best serve a diverse and vibrant community with many healthcare needs. "From the start I could see that Bayhealth and its staff are very invested in doing what's best for the community," said Giaimo. "The operational aspects of healthcare, as well as coaching and mentoring staff, have always been near and dear to my heart. I'm excited to work with talented leaders, clinicians, and staff to build on the progress of the Bayhealth Medical Group and expand access to the high-quality care we offer to improve the health of our community members."

Giaimo is no stranger to Delaware—she's been a frequent vacationer to Bethany Beach since she was five years old. She and her husband are looking forward to being full-time Sussex County residents. In her spare time, Giaimo loves cooking and baking breads as well as knitting and crocheting.

**Source:** [Bayhealth Medical Group](#)

Published on : Tue, 19 Dec 2023