
AGFA-DELL Partnership: Hardware Solutions for Storage Boost Clinician Efficiency



To provide our Enterprise Imaging customers with powerful hardware solutions for storage, retrieval security, [Agfa HealthCare](#) has partnered with DELL Technologies.

Mike Benol, Vice President Strategic Partnerships, Agfa HealthCare North America and Miriam Ladin, Director of Marketing and Communications, Agfa HealthCare North America, recently spoke with DELL Technologies to share how the tight collaboration between Agfa HealthCare and DELL brings benefits to many health systems.

The world's medical imaging market has exploded in the past few decades. "We help enable healthcare providers to deliver high-quality patient care by reducing the complexity of image data management across their clinical, operational and business domains," says Mike Benol. "Our single-codestream, single-database platform is designed specifically for imaging services to enable fast image acquisition, IT-centric image storage, diagnostic reading functionality, enterprise clinical access to imaging and secure image sharing."

High-performance, yet cost-effective storage solutions, significantly cut image turnaround times and speed up the diagnostic process. Clinician efficiency and productivity go up, and help enable a faster delivery of care.

*"We found a perfect match for our technology stack's requirements, including the future addition of artificial intelligence, with Dell Technologies—leveraging their Global Alliances and OEM Solutions teams."
Mike Benol, Vice President, Strategic Partnerships, Agfa HealthCare North America*

[Read the full interview of DELL Technologies with Mike Benol and Miriam Ladin here.](#)

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