

Calgary Scientific's Global Installed Base Tops 30 Countries



Calgary Scientific Inc., a company known for creating transformative technology for the medical industry and beyond, announced that they have completed successful installations in over 30 countries around the world.

Demand for the leading enterprise image-viewing solution, ResolutionMD®, has increased significantly during the past year. Healthcare facilities throughout North America, Europe and Asia are realising the significant benefits gained with the adoption of Calgary Scientific's advanced web and mobile viewing and collaboration technologies.

Local physicians, specialists, clinicians and countless occasional users are gaining quicker access to critical data and are now able to easily share information and expertise. This is translating into lower overall facilities costs through the reduction of avoidable visits, and more responsive care.

"I am excited about what I am seeing in the market as I hear from customers and partners every day about new opportunities for ResolutionMD," said John Marshall, Vice President of Sales at Calgary Scientific. "I am particularly thrilled about what I am seeing out of Asia. We have made a significant investment in local sales and support resources and have been fortunate to sign a number of industry leading OEM partners. This combination is driving significant growth throughout the region."

Calgary Scientific's success is based on three fundamental components:

- A world-class, regional and multi-national OEM partner network that orchestrates the sale of ResolutionMD globally.
- Having on the ground regional sales teams who consistently drive the rich value of deploying enterprise web and mobile viewing with our global OEM partners.
- A highly experienced and globally available customer care/ technical support team on-call to provide assistance to our local OEM partners throughout the world.

"Delivering high quality web and mobile imaging solutions, that help advance the quality of healthcare globally has been our focus for over eight years", said Pierre Lemire, President and CTO of Calgary Scientific. "It is wonderful to see the hard work of so many truly dedicated people pay off in the achievement of such a significant milestone. I look forward to our solutions serving the next 30 countries."

Source: Calgary Scientific

Published on: Tue, 23 Sep 2014